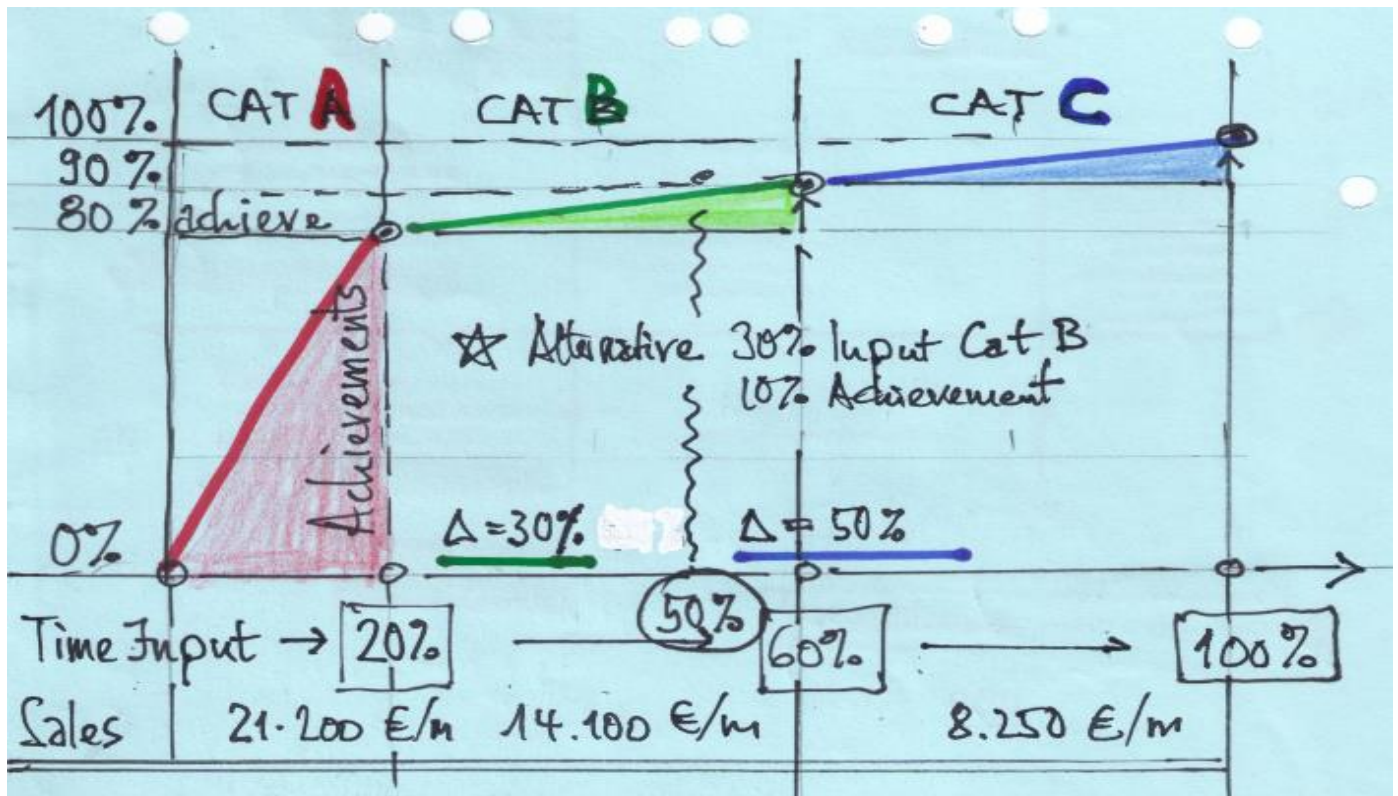


# Team Configuration with 100% utilization for n-Projects

## Time input of Category ABC Engineers vs. Achievements



Items / Description	Eng. CAT A	Eng. CAT B	CAT C / Secretary	Sum	
Salary p.m (EURO)	9.000	6.000	3.500	pure salary	
Free Lancer p.m	14.850	9.900	5.775	Fac 1,65 overheads	
Sales Price p m	21.214	14.143	8.250	Euro / month	
Time Input / Utilization for "one" Project	20%	30%	50%	100%	per month
with the Achievement	80%	10%	10%		
100% Availability for x-Projects per month	5,0	3,3	2,0	Project required for 100% Utilization	
Team configuration for 5 Projects : n-Input of different CAT-Engineers	1,0	1,5	2,5	Team Composition : 5 Engineer required to compete	
Team configuration for 10 Projects : n-Input of different CAT-Engineers	2,0	3,0	5,0	Team Composition : 10 Engineer required to compete 10 Projects or "service package".	
Sales / Turnover in one months for 5 Projects	42.429	42.429	41.250	126.107	Euro
per Diem rates per presence days on top of the Sales price > pass through to Employee / Free Lancer.					