

# Do Consulting Engineers and Work Contractors break under the load of the LAST CALL?

How do Consulting Engineers and Work Contractors recover the rolled-out bribes / Kickbacks of 15% till 20+% of the Accepted Contract Amount (ACA)?

A \_ With illegitimate methods silently by conniving

Principle: Design vs actual resource input, material brokerage, labours Equipment rent, Sub-Contracting barter, 50% build, 100% measured + 100% paid.

B \_ Sophisticated, competent and experienced Contractors apply the legitimate method of Contract management (Claims + Variation + Legislation + Price Fluctuation)

C \_ A mix of A + B may be required

to recover the "last call" expenditures and to increase the profit of the enterprise, hopefully.

Bribes 15%-20% ACA	Illegitimate + silent Methods to recover monies given without values	Illegitimate procedures	Legitimate Methods with application of the Conditions of Contract	Legitimate procedures
	50% perform / 100% measured <a href="http://www.ppe61.de/04.4+ALL-SubContractors.pdf">www.ppe61.de/ 04.4+ALL-SubContractors.pdf</a> Time sheets : 50% on site, 100% signed. <a href="http://www.ppe61.de/OLAF1.pdf">www.ppe61.de/OLAF1.pdf</a> <a href="http://www.ppe61.de/OLAF.pdf">www.ppe61.de/OLAF.pdf</a>			
Fraudulent practices <a href="http://www.ppe61.de/15.6+ADB-Conduct.pdf">www.ppe61 .de /15.6+ADB- Conduct.pd f</a>	Flexibility to get recover the		Keywords PM Management : Time, Resource, Cost planning + Control Revised Work Programs <a href="http://www.aid21.de/03.5+ClaimSC.pdf">www.aid21.de/ 03.5+ClaimSC.pdf</a> <a href="http://www.ppe61.de/14.5+MOS.pdf">www.ppe61.de/ 14.5+MOS.pdf</a>	
20%		20% min		30% -35%
Mix of il and legitimate		20%+30%	Mix illegitimate+legitimite actions	50% -55%

We perform and deliver successfully Contract Management to recover your last call monies. .

Check out LinkedIn :

[https://www.linkedin.com/feed/update/urn:li:activity:7157409583391526914?utm\\_source=share&utm\\_medium=member\\_desktop](https://www.linkedin.com/feed/update/urn:li:activity:7157409583391526914?utm_source=share&utm_medium=member_desktop)

We carry out technical and financial audits, as you wish

[www.ppe61.de/01.15+Audit-Success.pdf](http://www.ppe61.de/01.15+Audit-Success.pdf)

Peace and blessing with you. Shalom. Salam Alaikum.

File name : /15.6+LastCallRecovery.pdf

# To Contractors and Engineers

>>> Why is a sophisticated WP so important for Claims & Variation- Proposals?

CM requires sophisticated PM Techniques: Work programs (base line and revised WP) as a sine qua none pre-requisite to substantiate the reasons for compensation of time, cost plus profit .  
**Plenty of reasons <40 cases to claim >** are said to consider during preparation of Tender Dossiers, to avoid adjustments in Contract Prices or to diminish quality standards during implementation by elaborated methods. Contractor`s potential is not materialized.

We are the experts in

- 1 \_ Procurement in alignment mit **Donor guidelines** (The World Bank, EU / EDF, AfDB, ADB, German, IFIs, DFIs)
- 2 \_ **Work programs** / relevant WBS to show disruption and delay periods with
- 3 \_ appropriate **result-based time + resource & cost planning**  
(i.e. MS\_Project T+C)
- 4 \_ notices with **substantiations for Claims+Variations** (~40 reasons to claim/ adjustments in Legislation + price fluctuations, /03.5+ClaimSC.pdf and to defend or to achieve
- 5 \_ a **leverage effect** with a ratio of 50-100 times of  
**Input Contract Manager`s-costs vs Values of Claims/Variations**
- 6 \_ in compliance with the legal/contractual provisions of the Contract  
i.e. Construction, D, DB, DBO, OPRC, PPP.

Reference : [www.aid21.de/20.1+Leverage.pdf](http://www.aid21.de/20.1+Leverage.pdf)

50-100 times leverage between achievements to increase the Contract Price (legitimately) by sophisticated breakdown of Unit Rates (no only, if Bill No 100 ! for site establishment, dismantling, time- and value related costs are missing), WBS, sequencing, dependencies, durations, and so on.

[www.aid21.de/03.5+ClaimSC.pdf](http://www.aid21.de/03.5+ClaimSC.pdf)

Reasons and Ground for Claims + clever indirect request for Variations, triggered by Engineers.

**We request reasonable market prices in compliance with our competences, experiences and achievements / success.**

The Document [www.ppe61.de/20.1+Leverage.pdf](http://www.ppe61.de/20.1+Leverage.pdf) indicates our **Fee + per diem rates (Housing/House-keeping+Meal Structure)**. An orientation provides the current EU per diem rates.  
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